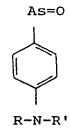


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WHAT IS CLAIMED IS:

- 1. A membrane-impermeable inhibitor of protein disulfide isomerase (PDI).
- 2. An inhibitor according to Claim I of the formula



- wherein at least one of R and R' is a charged ligand containing from 1 to 6 carbon atoms.
 - 3. An inhibitor according to Claim 2, wherein the charged ligand contains at least one sulfonate group.
- 4. An inhibitor according to Claim 2, wherein the ligand is a straight chain or branched alkyl group containing 1, 3, 4, or 6 carbon atoms and at least one sulfonate group.
 - 5. An inhibitor according to Claim 2, wherein the ligand is an aryl group containing at least one sulfonate group.
 - 6. The inhibitor of Claim 5, wherein the sulfonate group is attached to a ring carbon atom.
- 7. The inhibitor of Claim 6, wherein the sulfonate group is attached to the ring carbon atom via a C₁-C₆-alkylene group.

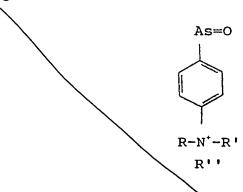
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8. An inhibitor according to claim 1 of the formula



wherein R is H or alkyl.

9. An inhibitor according to Claim 1 of the formula

$$R \longrightarrow O_N$$

$$As = C R'$$

wherein at least one of R and R' is a charged ligand.

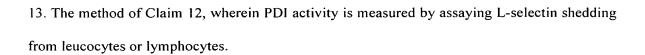
- 10. An inhibitor according to Claim 9, wherein the charged ligand contains at least one sulfonate group.
- 11. An inhibitor according to Claim 2 or 9, wherein one of R or R' is an uncharged H or C₁-C₆-alkyl ligand.
- 12. A method for inhibiting PDI by exposing cells expressing PDI to a compound according to any one of Claims 1-8 in an amount sufficient to inhibit PDI activity.

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14. A method for treating a mammal for a viral infection propagated by PDI-mediated virion entry into host cells comprising administering to the mammal phenylarsine oxide (PAO) or a compound according to any one of Claims 1-8 in an amount sufficient to inhibit viral propagation.

15. The method of Claim 14, wherein the viral infection is an HIV infection.

16. A method for measuring the potency of a potential PDI inhibitor comprising assaying cell L-selectin shedding according to the Snezna L-Selectin Assay as a direct measure of inhibition potency.

17. The method of Claim 16, wherein leucocytes or lymphocytes are exposed to a potential PDI inhibitor, tagged with a labeled anti-L-selectin antibody and assayed for released L-selectin.

18. The method of Claim 16, wherein leucocytes or lymphocytes are prelabeled with a detectable anti-L-selectin antibody, contacted with a potential PDI inhibitor, and assayed for released selectin.

19. A method for determining optimum blood concentrations of a PDI inhibitor for treatment of a mammal for a viral infection according to Claim 14 or 15, comprising admixing a blood sample with PDI inhibitor and assaying for leucocyte L-selectin shedding.

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ATTY